



# JOB VACANCY

## SALES EXECUTIVE

### JOB DESCRIPTION

#### Main Responsibilities:

1. Develop and execute sales and marketing strategies to achieve company goals and objectives.
2. Identify new market opportunities to expand our customer base.
3. Sales call to designated areas of coverage with potential business for the hotel.
4. Entertain prospective clients in the hotel with the aim of building closer rapport, securing an account of confirming booking.

### JOB REQUIREMENT

1. Minimum Degree in Marketing, Business Administration or a related field.
2. At least 3 years of working experience in hospitality industry.
3. Extensive Knowledge of sales and current hospitality industry trends.
4. Able to work independently with minimum supervision.
5. Strong communication and possess good interpersonal skills.

Interested candidates can submit an application via email to [hroprimula@gmail.com](mailto:hroprimula@gmail.com) before 10 November 2024 and attach a CV/resume, a passport-sized photograph, a copy of an identity card and an academic/related graduation certificate.