

# TERENGGANU INCORPORATED NEWSLETTER

HARNESSING INVESTMENT FOR THE RAKYAT



TERENGGANU INC  
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## BOARD STRATEGIC REVIEW 2022 CHALLENGING THE CHALLENGES TOGETHER



10 November – Terengganu Inc Group Board Strategic Review: ‘Challenging the Challenges’ was held with Head of Companies (HOCs) and Head of Departments (HODs) to establish new value-adding strategies that are in line with digitalisation and sustainability practices.

Our President & Executive Director, YBhg Encik Burhanuddin Hilmi bin Mohamed @ Harun led the group on the way forward by focusing on three key initiatives: to diversify into other businesses, venture into synergistic investments and terminate loss-making undertakings. Also present were the Terengganu Inc Board Members, YBM Tengku Seri Bijaya Raja and YBhg Tuan Haji Mohd Nazri bin Chik.

The strategic review provided a platform for the HOCs to fortify business operations and reinforce a resilient culture, while strategically noting the ESG sustainability agenda to ensure sustainable growth in the years to come.





## TDM RECORDED 16 PERCENT RISE IN REVENUE FOR 3QFY2022 WITH IMPROVED PERFORMANCE FROM HEALTHCARE DIVISION

29 November - TDM Berhad announced its financial results for the third quarter that ended 30 September 2022 (3QFY2022).

For 3QFY2022, the Group recorded a 16 percent year-on-year (YoY) increase in revenue to RM153.3 million, from RM132.1 million reported in the corresponding quarter last year. The increase was mainly attributed to the Healthcare Division which reported a YoY top-line improvement of 38 percent to RM78.1 million as compared to RM56.4 million in the year before.

Revenue from the Plantation Division stood marginally unchanged at RM75.1 million from RM75.7 million over the same period.



*"The Healthcare Division has made significant progress during the quarter and we are encouraged to continue introducing new healthcare services that are of high quality and affordable for the community. As for our Plantation Division, we will continue to focus on building a strong operational foundation to ensure long-term sustainability. This includes increasing mechanisation at our estates to reduce labour requirements and replanting efforts to optimise the age of our oil palm trees, enhancing long-term yields."*

- TDM Executive Director, Haji Najman bin Kamaruddin

## PTB UNIT TRUST BERHAD - ASDI ANNOUNCES INCOME DISTRIBUTION 1.10 CENTS PER UNIT



2 November - Tabung Amanah Saham Darul Iman (ASDI) distributed cash income of 1.10 sen per unit to 20,304 investors for the financial year ending 31 Oct 2022.

According to the media statement issued, the distribution shows a 10 percent increase in distribution compared to last year, which is cash distribution at a rate of 1.0 cents per unit. According to the statement, the distribution is based on the total income realized (up to 30 Oct 2022) of RM5.42 million compared to RM4.9 million for the same period last year.

ASDI's commitment to continue the distribution of income for this financial year is in line with the fund's investment objective, which is to provide reasonable and continuous returns to unit holders. As a Shariah-based unit trust fund, ASDI has 500 million units. As of Oct 2022, the total unit subscription position is 487.546 million units with a total of 20,304 investors. The remaining number of units that can still be subscribed is 12.45 million units.

## TDMP WELCOMES MPOGCF TO ITS KEMAMAN OPERATIONS

10 November - The plantation arm of TDM Berhad, TDM Plantation Sdn Bhd (TDMP), received a visit from the Malaysian Palm Oil Green Conservation Foundation (MPOGCF) at its Pelantoh Estate, Kemaman. The visit focused on two of TDMP's sustainability initiatives, namely the "River of Life" and the "Living Together with Elephants" projects, following the MoU inked by the company and MPOGCF as collaboration partners.



TDMP Chief Executive Officer, Encik Hamdan bin Ibrahim warmly welcomed the delegation led by MPOGCF General Manager Encik Zamakhshari bin Muhamad. As they discussed current and future developments of both projects and collaborations. The delegates also visited Sungai Kijing, the second river rejuvenated by TDMP through its "River of Life" project.



## CORRUPTION-FREE PLEDGE MITIGATE MISCONDUCT, BRING PROGRESSION!

27 November - In supporting the state's aspiration to champion integrity, Terengganu Inc Group's management team joined the Corruption-Free Pledge (better known as IBR) in conjunction with the closing ceremony of state-level Integrity Month 2022.

The pledge was led by Terengganu State Secretary, YBM Tengku Seri Bijaya Raja to symbolise the oath to never engage in corrupt activities. Meanwhile, Terengganu Inc Group was led by our President & Executive Director, YBhg Encik Burhanuddin Hilmi bin Mohamed @ Harun with Head of Departments (HODs) and Head of Companies (HOCs) from Eastern Pacific Industrial Corporation Berhad (EPIC Berhad), TI Properties Sdn Bhd, GPO Sdn Bhd, Syarikat Percetakan Yayasan Islam Terengganu Sdn Bhd (SPYIT) and Husa Network Sdn Bhd. After the pledge, the management entities signed the Declaration of Corruption-Free Pledge including a declaration to the Malaysian Anti-Corruption Commission (MACC) witnessed by KPKPj Tuan Ruslan bin Che Mat.



At the same time, Terengganu Inc through its Group Risk, Compliance & Integrity, showcased its established effort in fighting corruption and upholding honour.

Guests from government and private agencies visited the booth, which include Terengganu Inc Group's comprehensive handbooks, policies, practices, the Anti-Bribery & Corruption, Code of Business Ethics, and the informative infographic depicting the Anti-Bribery and Corruption Policy Statement.



## SURE HAVOC D'DENTAL 2022: EDUCATING ENTREPRENEURSHIP

29 November - Terengganu Inc recognizes the value of educating future entrepreneurs and leaders through the Entrepreneurial Sharing Session with our President & Executive Director, YBhg Encik Burhanuddin Hilmi bin Mohamed @ Harun.



Held in conjunction with the Sure Havoc D'Dental 2022 Carnival at Universiti Teknologi Mara (UiTM) Kampus Sungai Buloh Selangor, our President touched upon relevant trends such as new technologies, evolving customer demands and societal shifts that are rapidly changing the business landscape. YBhg Encik Burhanuddin also encouraged the students to adopt a multi-skilled approach to further empower the workforce.



## TDM EMPOWERS YOUNG LEADERS AT TOWN HALL MAHASISWA

17 November - TDM Berhad had the opportunity to be a part of the "Town Hall Mahasiswa Terengganu 2022" which gathered hundreds of students from various learning institutions across Terengganu. The Group's Executive Director Haji Najman bin Kamaruddin was invited to give a career talk at the programme. He shared his extensive first-hand experiences of the corporate world to equip the attending students with the right knowledge as they step into the shoes of working professionals, in the near future.



TDM wishes to thank Institut Modal Insan Terengganu Sejahtera (i-MiTS) for the opportunity to be a part of this town hall, both as guest speaker and exhibitor, to help the students build a strong foundation as they progressively grow into future aspiring leaders.



## SHIMANO CYCLING WORLD, SINGAPORE TERENGGANU INC CYCLES RELATIONSHIP FORWARD

7 November - Terengganu Inc Group and its sponsored international cycling team Terengganu Polygon Cycling Team (TSG), visited Shimano Cycling World in the Singapore Sports Hub, one of Asia's largest sports complexes in the centre of Singapore. Represented by Our President & Executive Director, YBhg Encik Burhanuddin Hilmi bin Mohamed @ Harun and the Chief Executive Officer of TSG, YM Che Ku Mohd Izmuddin bin Che Ku Mahmood, they toured the fascinating facility led by the Director of Shimano Singapore, Eugene Koh.

In conjunction with the inaugural Tour de France Prudential Singapore Criterium, the business engagement displayed promising prospects between the companies involved, pushing the envelope for Terengganu as the powerhouse of the cycling sport. With the continuous sponsorship in 2023 from Terengganu Inc Group, our close collaboration pedals the team based in Kuala Terengganu forward in their consistent momentum of excellence in the next season of competitions.



## TSG SHINES AT LE TOUR DE LANGKAWI

19 October - Terengganu Polygon Cycling Team (TSG) emerged from a gruelling stage 8 Le Tour de Langkawi (LTdL) 2022 today with their riders nabbing two out of the four jerseys on offer.

Present to show support for the team who go above and beyond for victory, our President and Executive Director of Terengganu Inc, YBhg Encik Burhanuddin Hilmi bin Mohamed @ Harun and the Chief Executive Officer of TSG, YM Che Ku Mohd Izmuddin bin Che Ku Mahmood.

Also present to officiate the auspicious closing was the Youth and Sports Minister Datuk Seri Ahmad Faizal bin Azumu and LTdL founder Tun Dr Mahathir bin Mohamad. We at Terengganu Inc wish congratulations to everyone involved from the cyclists to the crew of TSG that made the win possible.



## TERENGGANU FOOTBALL CLUB RM1.6 MILLION SPONSORSHIP BOOSTS SPIRIT HEADING INTO AFC

16 November - Terengganu Inc Group sealed a sponsorship contract deal worth RM1.6 million with Terengganu Football Club (TFC), further fuelling the spirit for the team in facing the Asian Football Confederation Cup (AFC) 2023.

The sponsorship involved contributions from the Group's subsidiaries; Eastern Pacific Industrial Corporation Berhad (EPIC Berhad), Syarikat Air Terengganu Sdn Bhd (SATU water) and Ladang Rakyat Trengganu Sdn Bhd (LRTSB).

The agreement ceremony was inked at TFC's Management Office by EPIC Group Chief Executive Officer, Encik Ridzuan bin Ali, Chief Executive Officer of SATU, Ts. Abdul Karim bin Endut, Chief Executive of LRTSB, YM Che Ku Hafeez bin Che Ku Denang and witnessed by the President and Executive Director of Terengganu Inc, YBhg Encik Burhanuddin Hilmi bin Mohamed @ Harun. Meanwhile, the Chief Executive Officer of TFC Sdn. Bhd, Encik Ab Rasid bin Jusoh represented his team with the TFC's Chief Operating Officer, Encik Mohd Sabri bin Abas as the witness.



# ENTWINING ENVIRONMENTAL VALUES WITH EPIC SAFETY, HEALTH, AND ENVIRONMENT WEEK 2022

21 November - Eastern Pacific Industrial Corporation (EPIC) Berhad Safety, Health and Environment Week 2022 took place with much excitement at the KSB Multipurpose Hall to foster and nurture love for the environment and practise the values of well-being and safety while at work.

The four-day programme featured enlightening sessions such as the Zero Carbon Policy Launch Ceremony, Seminar with National Anti-Drug Agency (AADK), Blood Donation Day and Bowling Competition. Officiated by the Chief Executive Officer of EPIC Group, YBrs Encik Ridzuan bin Ali, the participants learnt first-hand how to better protect the ecosystem and pick up green habits, especially in the communities that the company operate in.



## PARTNERING FOR SUSTAINABILITY: PRIMULA BEACH HOTEL TEAMS UP WITH JABATAN PERHUTANAN

23 November - One of the commendable efforts carried out by Primula Beach Hotel towards greening movement was through a tree-planting initiative with the Terengganu State Forestry Department.

This green move was completed by the General Manager of Primula Beach Hotel, Puan Suaibah Harun, which took place around the beachside hotel.

Although not a massive move against a global concern, it is the seeds that help mitigate the effects of climate change

Hopefully, this move will play a crucial role in addressing the environmental challenges and helping to create a more sustainable future for all.



## PERMINT PLYWOOD SDN BHD COMMITMENT TO INCREASE RENEWABLE ENERGY USE

7 November - The ESG sustainability agenda marks another step forward as the Signing Ceremony of the Supply Agreement for Renewable Energy between Tenaga Nasional Berhad, Ocean Vantage Engineering (OVE) and Permint Plywood Sdn Bhd (PPSB) took place at Wisma Terengganu Inc, Chendering.

PPSB has entered into an agreement with OVE for the installation & operation of solar PV panels on PPSB's rooftop. This beneficial agreement will involve OVE to design, construct, install, own, operate and sustaining a solar photovoltaic energy generating system (Solar PV System) with a DC capacity of 128.7kWp. This positive move undoubtedly leads to environmental benefits as solar energy is a clean, renewable energy source that does not produce any greenhouse gases or other harmful emissions.

## MONSOON TEN MIX AND MATCH TASTY TREATS AT PERMAI HOTEL FOR ONLY RM10.00

November 6 - Experience the flavours of the monsoon season with Permai Hotel's special promotion dubbed the 'Monsoon Ten Mix and Match'.

This special promo includes some of Malaysia's favourites. Choose from a variety of delicious foods such as murtabak, kacang pool, bubur kacang, mee mamak, and ubi rebus. A range of tasty drinks is also available to choose from, including Nescafe, kopi O, the O, teh tarik, and tea.

So, are you looking for a dining experience that will satisfy all of your cravings? Look no further as a wide selection of delectable dishes to choose from, at Permai Hotel. You can also mix and match to create your very own custom meal. Come on down and discover the endless flavour possibilities of our Mix and Match Menu!

**Monsoon Ten MIX & MATCH**  
**1+1**  
**RM10.00**

Food options: Murtabak, Kacang Pool, Bubur Kacang, Mee Mamak, Ubi Rebus.  
 Drink options: Nescafe, Kopi O, Teh O, Teh Tarik, Teh.

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\*Available from 11.00 am to 11.00 pm  
 \*Picture shown is for illustration purpose only.